HOANG HUY INVESTMENT FINANCIAL SERVICES JSC.

For the period from 01/04/2019 to 30/09/2019 (Audited)

HOANG HUY INVESTMENT FINANCIAL SERVICES JSC.

116 Nguyen Duc Canh Street, Le Chan District, Hai Phong City

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REPORT OF THE BOARD OF DIRECTORS

The Board of Directors of Hoang Huy Investment Financial Services Joint Stock Company Company ("the Company") presents its report and the Company's Interim Consolidated Financial Statements for the period from 01 April 2019 to 30 Sep 2019.

THE COMPANY

Hoang Huy Investment Financial Services Joint Stock Company was established and operates under the Business Registration Certificate No 0200117929, firstly issued by Hai Phong Department of Planning and Investment on 25 December 2007 and amended for the 11th time on 18 January 2017.

The Company's head office is located at No. 116 Nguyen Duc Canh Street, Le Chan District, Hai Phong City.

BOARD OF MANAGEMENT, BOARD OF DIRECTORS AND SUPERVISORY BOARD

The members of the Board of Management during the period and to the reporting date are:

Mr: Do Huu Ha

Chairman

Mr: Vu Trong Long

Independent member

Mr: Do Huu Hung

Member

Mrs: Nguyen Thi Ha

Member Member

Mrs: Pham Hong Dung

Member

Mrs: Phan Thi Phuong Thuy

Independent member

(Appointed on 15 June 2019)

The members of the Board of Directors during the period and to the reporting date are:

Mr: Do Huu Ha

General Director

Mrs: Tran Thi Hoang Ha

Deputy General Director

Mr: Do Huu Hau

Deputy General Director

Mr: Do Huu Hung

Deputy General Director

Mrs: Ho Thi Xuan Hoa

Deputy General Director

The members of the Supervisory Board are:

Mrs: Nguyen Thi Tuoi

Head

Mrs: Phan Thi Thu Huong

Member

Mr: Nguyen Hoang Tung

Member

AUDITORS

The auditors of the AASC Auditing Firm Company Limited have taken the audit of Interim Consolidated Financial Statements for the Company.

HOANG HUY INVESTMENT FINANCIAL SERVICES JSC.

116 Nguyen Duc Canh Street, Le Chan District, Hai Phong City

STATEMENT OF THE BOARD OF DIRECTORS' RESPONSIBILITY IN RESPECT OF THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

The Board of Directors is responsible for the preparation of Interim Consolidated Financial Statements which give a true and fair view of the financial position of the Company, its operating results and its cash flows for the period. In preparing those Interim Consolidated Financial Statements, the Board of Directors is required to:

- Establish and maintain an internal control system which is determined necessary by the Board of Directors and Board of Management to ensure the preparation and presentation of Interim Consolidated Financial Statements do not contain any material misstatement caused by errors or frauds;
- Select suitable accounting policies and then apply them consistently;
- Make judgments and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Interim Consolidated Financial Statements;
- Prepare and present the Interim Consolidated Financial Statements on the basis of compliance with Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to preparation and presentation of Interim Consolidated Financial Statements;
- Prepare the Consolidated Financial Statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Board of Directors is responsible for ensuring that accounting records are kept to reflect the financial position of the Company, with reasonable accuracy at any time and to ensure that the Interim Consolidated Financial Statements comply with the registered accounting system. It is responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

We, The Board of Directors, confirm that the Interim Consolidated Financial Statements give a true and fair view of the financial position at 30 September 2019, its operation results and cash flows in the period from 01 April 2019 to 30 September 2019 of the Company in accordance with the Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to the preparation and presentation of Interim Consolidated Financial Statements.

Other commitments

The Board of Directors pledges that the Company complies with Decree No. 71/2017/ND-CP dated 06 June 2017 guiding on corporate governance of public companies and the Company does not violate the obligations of information disclosure in accordance with the regulations of the Circular No. 155/2015/TT-BTC dated 06 October 2015 issued by Ministry of Finance guiding the disclosure of information on Securities Market.

On behalf of the Board of Directors
CÔNG TY
CÔ PHẨN
ĐẦU TƯ DỊCH VỤ
TÀI CHÍNH
HOÀNG HUY

Do Huu Ha
General Director

Hai Phong, 11 November 2019



No.:121119.002 /BCTC.KT7

INDEPENDENT AUDITORS' REPORT

Board of Management and Board of Directors To: Hoang Huy Investment Financial Services JSC

We have audited the accompanying Interim Consolidated Financial Statements of Hoang Huy Investment Financial Services Joint Stock Company prepared on 19 November 2019, as set out on pages 06 to 48, including: Interim Consolidated Statement of Financial position as at 30 September 2019, Interim Consolidated Statement of Income, Interim Consolidated Statement of Cash flows and Notes to Interim Consolidated Financial Statements for the sixmonth period then ended.

Board of Directors' Responsibility

The Board of Directors is responsible for the preparation and presentation of interim consolidated financial statements that give a true and fair view in accordance with Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to the preparation and presentation of consolidated financial statements and for such internal control as the Board of Directors determines is necessary to enable the preparation and presentation of interim consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these interim consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with standards, ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the interim consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the interim consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the interim consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the Company's internal control relevant to the entity's preparation and presentation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors, as well as evaluating the overall presentation of the interim consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Auditor's Opinion

In our opinion, the Interim Consolidated Financial statements give a true and fair view, in all material respects, of the financial position of Hoang Huy Investment Financial Services Joint Stock Company as at 30 September 2019, its operating results and its cash flows for the six-month period then ended in accordance with the Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to preparation and presentation of consolidated financial statements.



Cat Thi Ha

Deputy General Director Registered Auditor No. 0725-2018-002-1 *Hanoi, 12 November 2019*

Nguyen Ngoc Lan Auditor

Registered Auditor No. 1427-2018-002-1

INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 September 2019

Code	4 60	SETS	Note	30/09/2019	01/04/2019
Code	AS	56.15		VND	VND
100	Α.	CURRENT ASSETS		3,727,716,463,512	2,143,006,371,035
			03	126,582,710,054	339,943,572,741
110 111		Cash and cash equivalents Cash	05	126,582,710,054	309,943,572,741
111		Cash equivalents			30,000,000,000
120	II	Short-term financial investments	04	1,191,354,200,000	763,022,000,000
123		Held-to-maturity investments		1,191,354,200,000	763,022,000,000
130	III.	Short-term receivables		153,061,663,637	288,897,354,629
131	1.		05	46,188,781,713	60,536,842,821
132	2.	Short-term prepayments to suppliers	06	61,130,778,100	218,461,492,540
135		Short-term loan receivable	07	4,420,000,000	-
136		Other short-term receivables	08	43,360,109,529	9,899,019,268
137		Provision for short-term doubtful debts		(2,038,005,705)	9
140	IV	Inventories	10	2,131,721,453,478	698,577,185,759
141		Inventories		2,131,721,453,478	698,577,185,759
150	V	Other short-term assets		124,996,436,343	52,566,257,906
151		Short-term prepaid expenses	15	32,386,151,541	10,617,565,725
152	2.	NOT THE REPORT OF THE PARTY OF		92,334,685,923	41,943,692,181
153		Taxes and other receivables from the State	19	275,598,879	5,000,000
200	В.	NON- CURRENT ASSETS		3,795,224,730,703	4,166,947,074,278
220	ī	Fixed assets		77,450,755,592	78,868,569,529
221	-	Tangible fixed assets	12	24,638,337,931	25,956,733,704
222	••	- Historical costs		59,646,111,786	59,368,111,786
223		- Accumulated depreciation	3	(35,007,773,855)	(33,411,378,082)
227	2.	Intangible fixed assets	13	52,812,417,661	52,911,835,825
228		- Historical costs		56,329,385,890	56,329,385,890
229		- Accumulated amortization		(3,516,968,229)	(3,417,550,065)
230	II.	Investment properties	14	660,351,711,088	666,907,911,227
231		- Historical costs		711,854,094,231	711,854,094,231
232		- Accumulated depreciation		(51,502,383,143)	(44,946,183,004)
240	III.	Long-term assets in progress	11	1,008,341,542,660	1,094,782,738,107
242		Construction in progress		1,008,341,542,660	1,094,782,738,107
250	IV.	Long-term financial investments	04	2,048,902,918,528	2,325,559,875,664
252		Investments in joint-ventures and associates		2,048,902,918,528	2,281,609,875,664
253		Equity investments in other entities		•	43,950,000,000
260	V.	Other long-term assets		177,802,835	827,979,751
261		Long-term prepaid expenses	15	-	680,909,091
262	2.	Deferred income tax assets	35	177,802,835	147,070,660
270		TOTAL ASSETS	,	7,522,941,194,215	6,309,953,445,313
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INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 September 2019

(Continued)

01/04/2019	30/09/2019		PITAL	CA	Code
VND	VND				
1,820,998,400,864	3,066,609,821,317		LIABILITIES	C.	300
761,806,202,927	1,763,255,862,489		Current liabilities	I.	310
31,366,278,482	59,927,212,018	17	Short-term trade payables	1.	311
436,222,370,865	795,320,599,418	18	Short-term prepayment from customers		312
22,587,044,005	27,055,181,145	19	Tax and other payables to State Budget		313
72,217,517	- V		Payables to employees		314
3,063,194,929	180,990,994,766	20	Short-term accrued expenses		315
7,353,616,278	5,561,331,403	22	Short-term unearned revenue		318
196,477,091,190	529,062,947,676	21	Other short-term payables		319
64,526,793,598	165,200,000,000	16	Short-term borrowings and finance lease liabilities		320
137,596,063	137,596,063		Bonus and welfare fund		322
1,059,192,197,937	1,303,353,958,828		Non-current liabilities	II.	330
505,126,848,935	505,560,084,286	21	Other long-term payables	1.	337
-	233,814,867,710	16	Long-term borrowings and finance lease liabilities	2.	338
554,065,349,002	563,979,006,832	23	Convertible bonds		339
4,488,955,044,449	4,456,331,372,898		Owner's equity	D.	400
4,488,955,044,449	4,456,331,372,898	24	Owner's equity	I.	410
3,629,940,140,000	3,629,940,140,000		Contributed capital	1.	411
3,629,940,140,000	3,629,940,140,000		Ordinary shares with voting rights		411a
44,370,685,998	44,370,685,998		Conversion options on convertible bonds	2.	413
(219,996,488,178)	(219,996,488,178)		Treasury shares	3.	415
1,013,947,092,896	981,085,095,831		Retained earnings	4.	421
731,664,686,343	765,664,400,728		Retained earnings accumulated till the end of the previous year		421a
282,282,406,553	215,420,695,103		Retained earnings of the current period		421b
20,693,613,733	20,931,939,247		Non - Controlling Interest	5.	429
6,309,953,445,313	7,522,941,194,215		TOTAL CAPITAL		440

Preparer

Chief Accountant

Bui Thi Tra

Phung Thi Thu Huong

CONG TY
CÔ PHẦN
ĐẦU TƯ DỊCH VỤ
TÀI CHÍNH
HOÀNG HUY

Do Huu Ha

116 Nguyen Duc Canh Street, Le Chan District, Hai Phong Gity the accounting period from 01/04/2019 to 30/09/2019

INTERIM CONSOLIDATED STATEMENT OF INCOME

For the accounting period from 01/04/2019 to 30/09/2019

Code	e ITEMS	Note	From 01/04/2019 to 30/09/2019	From 01/04/2018 to 30/09/2018
			VND	VND
01	1. Revenues from sales of goods and rendering of services	26	726,174,351,314	415,026,667,357
02	2. Revenue deductions	27		822,921,000
10	3. Net revenues from sales of goods and rendering of services		726,174,351,314	414,203,746,357
11	4. Cost of goods sold	28	437,608,348,892	284,633,895,068
20	5. Gross profit from sales of goods and rendering	g of services	288,566,002,422	129,569,851,289
	 Financial income Financial expenses In which: Interest expenses Profit or loss in joint ventures and associates Selling expenses General and administrative expenses Net profit from operating activities Other income Other expenses Other profit 	29 30 31 32	48,634,489,812 22,305,346,892 1,952,408,319 23,816,940,499 16,926,715,140 16,056,929,154 305,728,441,547 2,899,150,495 166,899,719 2,732,250,776	25,270,332,978 360,207,363 315,380,020 46,297,014,830 4,223,473,606 15,809,313,242 180,744,204,886 2,853,286,084 1,082,616,777 1,770,669,307
50 51 52	15. Total profit before tax16. Current corporate income tax expenses17. Deferred corporate income tax expenses	34 35	308,460,692,323 57,066,834,615 (30,732,175)	182,514,874,193 28,436,192,307 (976,097,275)
60	18. Profit after corporate income tax	_	251,424,589,883	155,054,779,161
61 62	19. Profit after tax attributable to owners of the p 20. Profit after tax attributable to non-controlling		251,184,183,869 240,406,014	154,709,152,697 345,626,464
70	21. Basic earnings per share	36	711	438
71	22 Diluted earnings per share	37	686	438

Hai Phong, 11 November 2019

General Director

Preparer

Chief Accountant

CÔNG TY
CÔ PHÂN
A ĐÂÙ TƯ DỊCH VỤ
TÀI CHÍNH
HOÀNG HUY

Bui Thi Tra

Phung Thi Thu Huong

Do Huu Ha

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INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

For the accounting period from 01/04/2019 to 30/09/2019 (Indirect method)

I. CASH FLOWS FROM OPERATING ACTIVITIES 1. Profit before tax		VND	VND
			1110
1. Profit before tax		200 460 602 222	182,514,874,193
		308,460,692,323	(63,746,215,894)
2. Adjustment for:		(60,209,002,211)	7,401,106,430
- Depreciation of fixed assets and investment properties		8,252,014,076	7,401,100,430
			(647 070 452)
TO THE CONTROL OF THE		(10,243,223)	(647,878,453)
- Gain/loss from investment		(72,441,187,086)	(70,814,823,891)
		1,952,408,319	315,380,020
		248,251,690,112	118,768,658,299
- Increase/Decrease in receivables		103,487,078,434	(8,144,700,453)
- Increase/Decrease in inventories		(380,263,164,680)	(149,212,879,281)
- Increase/Decrease in payables (excluding interest		644,471,124,879	290,059,715,294
- Increase/Decrease in prepaid expenses		(21,087,676,725)	489,902,235
- Interest paid		8,335,528,460	-
- Corporate income tax paid		(53,465,567,425)	(33,361,927,751)
- Other payments on operating activities		(3,495,873)	(1,601,171,076)
Net cash flows from operating activities		549,725,517,182	216,997,597,267
II. CASH FLOWS FROM INVESTING ACTIVITIES			
1. Purchase or construction of fixed assets and other		(745,863,195,396)	(366,660,353,323)
2. Loans and purchase of debt instruments from other entities		(1,257,749,200,000)	(32,500,000,000)
3. Collection of loans and resale of debt instrument of other entities		824,997,000,000	158,190,000,000
4. Proceeds from equity investment in other entities		299,396,175,000	225,432,000,000
5. Interest, dividends and profit received		25,323,646,183	21,417,048,504
Net cash flows from investing activities		(853,895,574,213)	5,878,695,181
III. CASH FLOWS FROM FINANCING ACTIVITIES			
		613,014,867,710	152,308,781,498
	,	(278,526,793,598)	an to table ■ (
		(243,679,164,985)	(300,280,829,400)
Net cash flow from financing activities		90,808,909,127	(147,972,047,902)
Net cash flows in the period		(213,361,147,904)	74,904,244,546
	 Interest expense 3. Operating profit before changes in working capital Increase/Decrease in receivables Increase/Decrease in inventories Increase/Decrease in payables (excluding interest payable/corporate income tax payable) Increase/Decrease in prepaid expenses Interest paid Corporate income tax paid Other payments on operating activities Net cash flows from operating activities II. CASH FLOWS FROM INVESTING ACTIVITIES 1. Purchase or construction of fixed assets and other long-term assets 2. Loans and purchase of debt instruments from other entities 3. Collection of loans and resale of debt instrument of other entities 4. Proceeds from equity investment in other entities 5. Interest, dividends and profit received Net cash flows from investing activities III. CASH FLOWS FROM FINANCING ACTIVITIES 1. Proceeds from borrowings 2. Repayment of principal 3. Dividends or profits paid to owners Net cash flow from financing activities 	- Exchange gains / losses from retranslation of monetary items denominated in foreign currency - Gain/loss from investment - Interest expense 3. Operating profit before changes in working capital - Increase/Decrease in receivables - Increase/Decrease in inventories - Increase/Decrease in payables (excluding interest payable/corporate income tax payable) - Increase/Decrease in prepaid expenses - Interest paid - Corporate income tax paid - Other payments on operating activities Net cash flows from operating activities II. CASH FLOWS FROM INVESTING ACTIVITIES 1. Purchase or construction of fixed assets and other long-term assets 2. Loans and purchase of debt instruments from other entities 3. Collection of loans and resale of debt instrument of other entities 4. Proceeds from equity investment in other entities 5. Interest, dividends and profit received Net cash flows from investing activities III. CASH FLOWS FROM FINANCING ACTIVITIES 1. Proceeds from borrowings 2. Repayment of principal 3. Dividends or profits paid to owners Net cash flow from financing activities	Exchange gains / losses from retranslation of monetary items denominated in foreign currency Gain/loss from investment Interest expense J.952,408,319 J. Operating profit before changes in working capital Increase/Decrease in receivables Increase/Decrease in inventories Increase/Decrease in inventories Increase/Decrease in payables (excluding interest payable/corporate income tax payable) Increase/Decrease in prepaid expenses Increase/Decrease in

INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

For the accounting period from 01/04/2019 to 30/09/2019 (Indirect method)

Code	ITEMS	Note	From 01/04/2019 to 30/09/2019	From 01/04/2018 to 30/09/2018
Couc	TEMO	W 	VND	VND
60	Cash and cash equivalents at the beginning of the per	iod	339,943,572,741	195,059,607,887
61	Effect of foreign exchange fluctuation		285,217	335,392,737
70	Cash and cash equivalents at the end of the period	03	126,582,710,054	270,299,245,170

Hai Phong, 11 November 2019

Preparer

Chief Accountant

General Director

CÔNG TY
CÔ PHÂN
ĐÂU TƯ DỊCH VỤ
TÀI CHÍNH
HOÀNG HUY

Phung Thi Thu Huong Do Hun Ha

Bui Thi Tra

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the accounting period from 01/04/2019 to 30/09/2019

1. GENERAL INFORMATION OF THE COMPANY

Form of ownership

Hoang Huy Investment Financial Services Joint Stock Company was established and operates under the Business Registration Certificate No 0200117929, firstly issued by Hai Phong Department of Planning and Investment on 25 December 2007 and amended for the 11th time on 18 January 2017.

The Company's head office is located at No. 116 Nguyen Duc Canh Street, Le Chan District, Hai Phong City.

The Company's charter capital is VND 3,629,940,140,000; equivalent to 362,994,014 shares with the par value of VND 10,000 per share.

Business field

- Trading in real estate and transportation.

Business activities

Main business activities of the Company:

- Construction of railways and roads; Details: Construction and repair of traffic works;
- Construction of other civil works;
- Production of body of motor vehicle; Trailers and semi-trailers;
- Production of spare parts and auxiliary parts for motor vehicles and engine;
- Production of motor vehicles; Details: Production of motor vehicles, trailers and semi-trailers;
- Production of motorcycles;
- Wholesale of cars and other motor vehicles;
- Maintenance and repair of cars and other motor vehicles;
- Site preparation; Details: Levelling of ground;
- Wholesale of machinery, equipment and other machine parts; Details: Wholesale of electrical machinery, equipment, electrical materials (generators, electric motors, wires and other equipment used in the circuit);
- Retail of car (up to 12 seats);
- Cars and other motor vehicles dealership;
- Road passenger transport; Details: Provincial and inter- provincial passenger transport by bus; Fixed route and flexible passenger transport by cars;
- Construction of all kinds of houses; Details: Construction and repair of all kinds of houses;
- Construction finishing;
- Management consulting activities; Details: Project Management Consulting (Group C);
- Maintenance and repair of motorcycles.

The Company's operation in the year that affects the Interim Consolidated Financial Statements

- During the period, Hoang Huy Riverside project has been accepted and handed over to customers, leading to significant increase in revenue, cost of goods sold, selling expenses and real estate compared to previous period.
- During the period, the Company has withdrawn its investment in associates and other investments. Details are provided in Note 4.

HOANG HUY INVESTMENT FINANCIAL SERVICES JSC. Interim Consolidated Financial Statements

116 Nguyen Duc Canh Street, Le Chan District, Hai Phong City For the accounting period from 01/04/2019 to 30/09/2019

The Company's structure

- The Company's subsidiaries consolidated i	Financial Statements as at 30 September 2019 include:
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Name of subsidiaries	Head office	Proportion of ownership	Proportion of voting rights	Principal activities
Hung Viet Trading JSC.	Hanoi	99.997%	99.997%	Real estate investment
Thinh Hiep Construction JSC.	Hai Phong City	95.84%	95.84%	Construction investment
Thinh Phat Real Estate Construction Joint Stock Company	Hai Phong City	96.33%	96.33%	Construction investment

⁻ The Company's associates and jointly controlled entities that are accounted for using the equity method in these Consolidated Financial Statements as at 30/09/2019: See Note 4.

2. ACCOUNTING SYSTEM AND ACCOUNTING POLICY

Accounting period and accounting currency

Annual accounting period commences from 01 April and ends as at 31 March. The Company maintains its accounting records in VND.

2.2. Accounting Standards and Accounting system

Applicable Accounting Policies

The Company applies Corporate Accounting System issued under the Circular No. 200/2014/TT-BTC dated 22 December 2014 by the Ministry of Finance, the Circular No. 53/2016/TT-BTC dated 21 March 2016 issued by Ministry of Finance amending and supplementing some articles of the Circular No. 200/2014/TT-BTC and the Circular No. 202/2014/TT-BTC dated 22 December 2014 by the Ministry of Finance guiding the preparation and presentation of Consolidated Financial Statements.

Declaration of compliance with Accounting Standards and Accounting System

The Company applies Vietnamese Accounting Standards and supplementary documents issued by the State. Financial Statements are prepared and presented in accordance with regulations of each standard and supplementary document as well as with current Accounting Standards and Accounting System

2.3. Basis for preparation of Interim Consolidated Financial Statements

Interim Consolidated Financial Statements are prepared based on Interim Consolidating Separate Financial Statements of the Company and Financial Statements of its subsidiaries under its control as at 30 September annually. Control right is achieved when the company has power to govern the financial and operating policies of investees to obtain benefits from their activities.

Consistent accounting policies are applied in Financial Statements of subsidiaries and the Company. If necessary, adjustments are made to the Financial Statements of subsidiaries to ensure the consistency of application of accounting policies among the Company and its subsidiaries.

Balance, main incomes and expenses, including unrealized profits from intra-group transactions are eliminated in full from Consolidated financial statements.

Non - controlling interest:

Non - controlling interest represents the portion of profit or loss and net assets of subsidiaries not held by the Company.

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116 Nguyen Duc Canh Street, Le Chan District, Hai Phong City For the accounting period from 01/04/2019 to 30/09/2019

2.4. Financial Instruments

Initial recognition

Financial assets

Financial assets of the Company include cash and cash equivalents, held-to-maturity investments, trade receivables, and other receivables. At initial recognition, financial assets are identified by purchasing price plus other expenses directly related to the purchase and issuance of those assets.

Financial liabilities

Financial liabilities of the Company include borrowings, trade payables, other payables and accrued expenses. At initial recognition, financial liabilities are determined by issuing price plus other expense directly related to the issuance of those liabilities.

Subsequent measurement after initial recognition

There are currently no regulations on revaluation of financial instruments after initial recognition.

2.5. Foreign currency transactions

The foreign currency transactions during the period are translated into Vietnam Dong using the real exchange rate ruling at the transaction date.

Real exchange rates are determined under the following principles:

- When buying or selling foreign currency, applying the exchange rates specified in the contracts of foreign exchange sale between Company and commercial banks;
- When recording receivables, applying the bid rate of the commercial bank stipulated by the Company for customers to make payment at the transaction time;
- When recording payables, applying the offer rate of the commercial bank where the Company expects to conduct transactions at the transaction time;

Real exchange rate when revaluating monetary items denominated in foreign currencies at the reporting date of Consolidated Financial Statements is determined under the following principles:

- For asset accounts, applying the bid rate of the commercial bank where the Company regularly conducts transaction;
- For foreign currency deposited in bank, applying the bid rate of the bank where the Company opens its foreign currency accounts;
- For liability accounts, applying the offer rate of the commercial bank where the Company regularly conducts transaction.

All exchange differences arising from foreign currency transactions in the period and from revaluation of remaining foreign currency monetary items at the end of the period are recorded immediately to operating results of the accounting period. In which, exchange gain due to revaluation of monetary items denominated in foreign currencies at the end of the period shall not be used for profit distribution or dividend payment.

2.6. Cash and cash equivalents

Cash comprises cash on hand and demand deposits.

Cash equivalents are short-term investments with the maturity of not over than 3 months from the date of investment, that are highly liquid and readily convertible into known amount of cash and that are subject to an insignificant risk of conversion into cash.

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2.7. Business combination

All business combinations shall be accounted for using the purchase method. The cost of a business combination includes the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the acquirer, in exchange for control of the acquiree plus any costs directly attributable to the business combination. The acquiree's identifiable assets, liabilities and contingent liabilities in business combination are measured at the fair value at the acquisition date.

2.8. Financial investments

Held-to-maturity investments comprise term deposits and loans, etc. held to maturity to earn profits periodically and other held to maturity investments.

In the Consolidated Financial Statements, investments in associates are accounted for using equity method. Under this method, the investments are initially recorgnised at cost and adjusted thereafter for the post acquisition change in the Group's share in net assets of the associate after acquisition date. Goodwill incurred from the investment in the associates is reflected in the carrying amount of the investment in the associate. The Group will not allocate such goodwill but assess annually to determine whether the goodwill is under impairment or not.

The share of investor in post-acquisition profits or losses of the associate is regconised in the consolidated statement of income, and the share of investor in post-acquisition movements in equity of the associate is recognised in equity. The post-acquisition accumulated changes are adjusted to carrying amount of investments. Dividends received from associates are recognised as a reduction in the carrying amount of the investment.

Financial Statements of associates are prepared in the same period with the Group's consolidated financial statements and use the consistent accounting policies with the Group's policies. Adjustment shall be made if necessary to ensure the consistence with the Group's accounting policies.

Provision for devaluation of investments is made at the end of the period as follows:

- With regard to investments held long-term (other than trading securities) without significant influence on the investee: If the investment is made in listed shares or the fair value of the investment is determined reliably, the provisions shall be made on the basis of the market value of the shares; if the fair value of the investment is not determined at the reporting date, the provision shall be made based on the Financial Statements at the provision date of the investee.
- With regard to investments held to maturity, the provision for doubtful debts shall be made based on the recovery capacity in accordance with statutory regulations.

2.9. Receivables

The receivables shall be recorded in details in terms of due date, entities receivable, types of currency and other factors according to requirements for management of the Company.

The provision for doubtful debts is made for receivables that are overdue under an economic contract, a loan agreement, a contractual commitment or a promissory note and for receivables that are not due but difficult to be recovered. Accordingly, the provisions for overdue debts shall be based on the due date stipulated in the initial sale contract, exclusive of the debt rescheduling between contracting parties and the case where the debts are not due but the debtor is in bankruptcy, in dissolution, or missing and making a getaway.

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2.10. Inventories

Inventories are initially recognized at original cost including purchase price, processing cost and other costs incurred in bringing the inventories to their location and condition at the time of initial recognition. After initial recognition, at the reporting date, inventories are stated at the lower of cost and net realizable value.

The cost of inventory is calculated using weighted average method.

Inventories are recorded by perpetual method.

Method for valuation of work in process at the end of the period: The value of work in progress is recorded for each construction project that is incomplete or of which revenue is unrecognised, corresponding to the amount of work in progress at the end of the period.

Provision for devaluation of inventories made at the end of the period is based on the excess of original cost of inventory over their net realizable value.

2.11. Fixed assets

Fixed assets (tangible and intangible) are initially stated at the historical cost. During the using time, fixed assets (tangible and intangible) are recorded at cost, accumulated depreciation and carrying amount.

Fixed assets are depreciated (amortised) using the straight-line method over their estimated useful lives as follows:

-	Buildings, structures	10 - 26 years
-	Machinery, equipment	05 - 15 years
-	Transportation equipment	06 - 10 years
-	Office equipment and furniture	03 - 05 years
-	Other fixed assets	5 - 10 years
-	Definite land use rights	30 years

- Long-term land use rights Not amortised

Computer software 08 years

2.12. Investment properties

Investment properties are recognized at historical cost.

Investment properties held for operating lease are recorded at cost, accumulated depreciation and carrying amount. Investment properties are depreciated using the straight-line method with expected useful life as follows:

- Buildings, structures

10 - 44 years

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Long-term land use rights

Not be amortised

2.13. Construction in progress

Construction in progress includes fixed assets which are being purchased or constructed but have not completed at the end of the accounting period and recorded at historical cost. Attributable costs include construction and installation cost and other direct costs. Depreciation of these assets shall be made when these assets are completed and put into use

2.14. Operating lease

Operating leases is fixed asset leasing in which a significant portion of the risks and rewards of ownership of assets are retained by the lessor. Payments made under operating leases are charged to statement of income on a straight-line basis over the period of the lease.

2.15. Business Cooperation Contract (BCC)

Business Cooperation Contract (BCC) is a contractual agreement between two or more venturers with the objectives of cooperating to carry out specific business activities without constitution of a new legal entity. This operation may be jointly controlled by venturers under BCC or controlled by one of them.

In case of receiving money or assets from other entities in the BCC, they should be recorded as payables. During the process of operating BCC, depending on the form of BCC, the accounting methods are adopted as follows:

BCC in the form of shares of post-tax profits

According to the terms of BCC, the venturer in charge of accounting for BCC shall record all revenues, expenses and post-tax profits of BCC in their Statement of Income.

2.16. Prepaid expenses

The expenses incurred but related to operating results of several accounting periods are recorded as prepaid expenses and are allocated to the operating results in the following accounting periods.

The calculation and allocation of long-term prepaid expenses to operating expenses in each accounting period should be based on the nature of those expenses to select a reasonable allocation method and criteria. Prepaid expenses are allocated gradually into operating expenses on the straight-line basis.

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2.17. Payables

The payables shall be recorded in details in terms of due date, entities payable, types of currency and other factors according to the requirements for management of the Company.

2.18. Borrowings

Borrowings shall be recorded in details in terms of lending entities, loan agreement and terms of borrowings. In case of borrowings denominated in foreign currency, they shall be recorded in details in terms of types of currency.

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2.19. Borrowing costs

Borrowing costs are recognized into operating expenses during the period, in which it its incurred unless those which are directly attributable to the construction or production of a qualifying asset are capitalized as part of the cost of that asset in accordance with VAS No. 16 "Borrowing costs". Besides, regarding borrowings serving the construction of fixed assets, and investment properties, the interests shall be capitalized even when the construction duration is under 12 months.

For general loans, including those used for investment in construction or production of an uncompleted asset, the borrowing costs eligible for capitalization in each accounting period are determined based on capitalization rate over the weighted average accumulated cost incurred for the investment in construction or production of such assets. The capitalization rate is computed at the weighted average interest rate of the borrowings which have not yet been paid during the period, except for particular borrowings serving the purpose of obtaining an uncompleted asset.

2.20. Accrued expenses

Accrued expenses include payables to goods or services received from the suppliers or provided for the customers during the reporting period, but the payments for such goods or services have not been made and other payables such as construction in progress etc which are recorded as operating expenses of the reporting period.

The recording of accrued expenses as operating expenses during the year shall be carried out under the matching principle between revenues and expenses during the year. Accrued expenses are settled with actual expenses incurred. The difference between accrued and actual expenses is reverted.

2.21. Unearned revenues

Unearned revenues include prepayments from customers for one or many accounting periods relating to asset leasing.

Unearned revenues are transferred to revenue from sale of goods and rendering of services with the amount corresponding to each accounting period.

2.22. Convertible bond

Convertible bonds are the bonds that may be converted into common shares of the same issuer under the conditions specified in the issuance plan.

At initial recognition, when issuing convertible bonds, the Company must calculate and determine separately the value of debt component (debt principal) and capital component of convertible bonds. The debt component of convertible bonds is recorded as the liabilities; the capital component (stock options) of convertible bonds is recorded as the owner's equity.

At initial recognition, the value of the debt component of convertible bonds is determined by discounting the nominal value of future payments (including principal and interest of bonds) to the present value at the common borrowing interest rate in the market at the time of issuing bonds and subtracting the cost of issuing convertible bonds.

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2.23. Owner's equity

Owner's equity is stated at actually contributed capital of owners.

Option to convert bonds into shares (the capital component of the convertible bond) arises when the Company issues bonds that can be converted into a certain number of shares as stipulated in the issuance plan. The value of the capital component of the convertible bonds is determined at the difference between the total proceeds from the issuance of convertible bonds and the value of debt component of convertible bonds.

Treasury shares are shares issued and bought-back by the issuing company itself. Treasury shares are uncancelled and shall be re-issued within the period as regulated by the law on securities. Treasury shares shall be recorded at the actual buyback price and presented on the Statement of Financial position as a decrease in owner's equity. Cost of Treasury shares when being re-issued or used to pay dividend, bonus, etc. shall be calculated using the weighted average method.

Retained earnings are used to present the Company's operating results (profit, loss) after corporate income tax and profit appropriation or loss handling of the Company. The distribution of net profits is made when the net profit of the company does not exceed the net profit presented on Consolidated Financial Statements after eliminating the profits from cheap purchase. In case dividend payment or profit distribution for the owners exceeds the net profit, the difference shall be recorded as a decrease in contributed capital. Net profit can be distributed to investors based on capital contribution rate after being approved by General Meeting of Shareholders and after being appropriated to funds in accordance with the Company's Articles of Incorporation and Vietnamese statutory requirements.

Dividends to be paid to shareholders are recognised as a payable in Statement of Financial position after the announcement of dividend payment from the Board of Management and announcement of cut-off date for dividend payment of Vietnam Securities Depository Center.

2.24. Revenues

Sale of goods

Revenue from the sale of goods shall be recognized when all the following conditions have been satisfied:

- The entity has transferred to the buyer the significant risks and rewards of ownership of the goods;
- The entity retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the entity; and
- The cost incurred or to be incurred in respect of the transaction can be measured reliably.

Rendering of services

Revenue from rendering of services shall be recognised when all the following conditions have been satisfied:

- The amount of the revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the entity;
- The stage of the completion of the transaction at the end of the reporting period can be measured reliably;
- The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

The stage of the completion of the transaction may be determined by evaluating the volume of work performed.

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Revenue from sales of real estate

Revenue from sales of real estate shall be recognized when all the following conditions have been satisfied:

- The Company has completed the construction of real estate and transferred to the buyers the significant risks and rewards of ownership of the real estate;
- The Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the real estate sold;
- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the Company;
- The cost incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue from operating lease

Revenue from operating lease mainly includes revenue from leasing of factories and other fixed assets which are recorded in the Statement of Income on straight-line basis method over the entire leasing period according to the leasing agreements.

Financial income

Revenue arising from the use by the others of the Company's assets yielding interest, royalties and dividends and other financial income shall be recognised when:

- It is probable that the economic benefits associated with the transaction will flow to the entity; and
- The amount of the revenue can be measured reliably.

Dividend income shall be recognised when the Company's right to receive dividend or profit from capital distribution is established.

2.25. Revenue deductions

Revenue deductions from sales and service provisions arising in the period include: Sales discounts.

Sales discount incurred in the same period of sale of goods and rendering of services are recorded as a decrease in revenue in the incurring period. In case goods and services are sold in the previous periods, but until the next period they are incurred as deductible items, the Company records the decrease in revenue under the following principles: If it is incurred prior to the issuance of Financial Statements, it is then recorded as a decrease in revenue on the Financial Statements of the reporting period (the previous period); and if it is incurred after the issuance of Financial Statements, it is recorded as a decrease in revenue of incurring period (the next period).

2.26. Cost of goods sold

The recognition of cost of goods sold is matched against the revenue in the period and complies with the prudence principle. Cases of loss of materials and goods exceeded the norm, abnormal expenses, and losses of inventories after deducting the responsibility of collective and individuals concerned, etc. is recognized fully and promptly into cost of goods sold in the period.

2.27. Financial expenses

Items recorded into financial expenses comprise:

- Expenses or losses relating to financial investment activities;
- Borrowing costs;
- Provision for diminution in value of trading securities price; provision for losses from investment in other entities, losses from sale of foreign currency, exchange loss, etc

The above items are recorded by the total amount arising in the year without offsetting against financial income.

2.28. Corporate income tax

a) Deferred income tax assets

Deferred income tax asset is recognized for deductible temporary differences and the carrying forward of unused tax losses and unused tax credits.

b) Current corporate income tax expenses and Deferred corporate income tax expenses

Deferred corporate income tax expenses are determined based on deductible temporary differences, the taxable temporary differences and corporate income tax rate.

Current corporate income tax expenses are determined based on taxable income during the year and current corporate income tax rate.

Current corporate income tax expenses and deferred corporate income tax expenses are not offset against each other.

c) Current corporate income tax rate:

The Company is currently subject to corporate income tax rate of 20% for business activities for the period from 01 April 2019 to 30 September 2019.

2.29. Related Parties

The parties are regarded as related parties if that party has the ability to control or significantly influence the other party in making decisions about the financial policies and activities. The Company's related parties include:

- Companies, directly or indirectly through one or more intermediaries, having control over the Company or being under the control of the Company, or being under common control with the Company, including the Company's parent, subsidiaries and affiliated companies;

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- Individuals, directly or indirectly, holding voting power of the Company that have a significant influence on the Company, key management personnel including directors and employees of the Company, the close family members of these individuals;
- Companies that the above-mentioned individuals directly or indirectly hold an important part of the voting power or have significant influence on.

In considering the relationship of related parties to serve for the preparation and presentation of interim consolidated financial statements, the Company should consider the nature of the relationship rather than the legal form of the relationship.

2.30. Segment information

A segment is a distinguishable component of the Company that is engaged in providing related products or services (business segment), or providing products or services within a particular economic environment (geographical segment). Each segment is subject to risks and returns that are different from other components.

Segment information should be prepared in conformity with the accounting policies adopted for preparing and presenting the financial statements of the Company in order to help users of financial statements better understand and make more informed judgements about the Company as a whole.

3. CASH AND CASH EQUIVALENTS

	30/09/2019	01/04/2019
	VND	VND
Cash on hand Demand deposits Cash equivalents	3,926,358,270 122,656,351,784	12,200,815,349 297,742,757,392 30,000,000,000
	126,582,710,054	339,943,572,741

4. FINANCIAL INVESTMENTS

a) Held to maturity investments

	30/09/2	019	01/04/20	19
*	Original cost	Provision	Original cost	Provision
	VND	VND	VND	VND
Short-term investments - Term Deposits (*)	1,191,354,200,000 1,191,354,200,000		763,022,000,000 763,022,000,000	
	1,191,354,200,000		763,022,000,000	-

^(*) At as 30 September 2019, the held-to-maturity investments are 6-month and 12-month term deposits at the interest rate of from 6.3%/year to 7.5%/year.

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4. FINANCIAL INVESTMENTS

b) Investments in joint-ventures and associates

		30/09/2019			01/04/2019		
	Address	Proportion	Proportion	Book value under	Proportion	Proportion	Book value under
		of	of voting	the equity method	of	of voting	the equity method
		ownership	rights		ownership	rights	
	0.000						
	-	VND	VND	VND	VND	VND	VND
Investments in associates							
- Lam Hau Trading Services JSC.	Hai Phong city	47.50%	47.50%	275,070,298,207	47.50%	47.50%	274,430,157,886
- Hoang Ha Service Investment JSC.	Hai Phong city	48.00%	48.00%	320,798,461,056	48.00%	48.00%	320,552,806,527
- Truong Giang Service Development JSC.	Hai Phong city	48.00%	48.00%	136,602,620,411	48.00%	48.00%	136,653,570,634
- Vinh Quang International Trading Investments JSC. (1)	Hai Phong city	-	-	9 -	45.00%	45.00%	254,536,086,633
- Hoang Huy Investment Services JSC.	Hai Phong city	40.24%	40.24%	1,316,431,538,854	40.24%	40.24%	1,295,437,253,984
				2,048,902,918,528			2,281,609,875,664

⁽¹⁾ According to Resolution No. 09/2019/ND-HDQT dated 01 July 2019, Hoang Huy Investment Financial Services Joint Stock Company has transferred all of its contributed capital in Vinh Quang International Trading Investments JSC to 2 individuals with selling price of VND 10,101/share (equivalent to book value in the latest auditor's report). Accordingly, the interest of VND 2,545,200,000 from this transfer is recognized in financial income in the Consolidated Statement of Income (Note 29).

Major transactions between the Company and joint ventures/associates during the period: as detailed in Note 42.

c) Investments in other entities

	30/09/2019	30/09/2019		
	Original cost	Provision	Original cost	Provision
	VND	VND	VND	VND
- Hoang Hiep Investment Construction Corporation (2)	-	-	43,950,000,000	-
			43,950,000,000	-

⁽²⁾ According to Resolution No. 01/2019/ND-HDQT dated 09 May 2019, Hung Viet Trading Joint Stock Company has transferred all of its contributed capital at Hoang Hiep Investment Construction Corporation to other investors with the selling price of VND 10,205/share (equivalent to book value in the latest auditor's report). Accordingly, the interest amount of VND 900,975,000 from this transfer is recognized in financial income in the Consolidated Statement of Income (Note 29).

The Company has not determined the fair value of financial investments since Vietnamese Accounting Standards and Vietnamese Corporate Accounting System have not had any detailed guidance on the determination of the fair value.

5. SHORT-TERM TRADE RECEIVABLES

	30/09/2019		01/04/2019	
·-	Value	Provision	Value	Provision
-	VND	VND	VND	VND
a) Trade receivables detailed by customers with large account balances				
- Golden Land Housing Management JSC.	3,862,180,679	-	4,722,180,679	
- Lam Hau Trading Services JSC.	8,970,000,000		8,670,715,000	-
- Hoang Ha Service Investment JSC.		-	33,945,500,000	-
- Thanh Nam Investment Services JSC.			6,318,000,000	
- Phuong Bac Trading and Service Joint Stock Company - HA	1,586,000,000		-	-
(0000000000000000000000000000000000000	29,818,925,533	_	5,587,270,286	-
Real estate buyersOthers	1,951,675,501	-	1,293,176,856	-
-	46,188,781,713		60,536,842,821	-
b) Trade receivables from related	8,970,000,000	-	48,958,032,500	-
parties				•

6. SHORT-TERM PREPAYMENTS TO SUPPLIERS

(Detailed as in Note 42)

	30/09/2019		01/04/2	2019
-	Value	Provision	Value	Provision
_	VND	VND	VND	VND
- Ecoba Vietnam JSC.		-	116,337,776,200	-
- CDC Hanoi Joint Stock Company	-	-	28,172,212,016	-
- Nam Hoang Viet JSC.	5,164,832,361		23,407,736,928	-
- Bach Dang 234 Construction JSC.	-	•	4,778,402,010	-
- HD International Investment JSC.			8,753,857,605	-
- Thanh Trung Co., Ltd.	2,590,680,935	-	4,857,526,221	-
Nam Son Construction and Trading Co., Ltd.	6,735,182,418		14,658,641,220	-
- Nam San Natural Stone Construction Co. Ltd.	10,480,295,131	•	-	-
- Song Hoang Company Limited	6,001,345,800	-		-
- Southern Austdoor Company Limited	4,170,000,000	-	1,200,000,000	-
- Capital Construction and Furniture	2,038,005,705	(2,038,005,705)	2,038,005,705	-
Investment Joint Stock Company - Others	23,950,435,750	-	14,257,334,635	-
	61,130,778,100	(2,038,005,705)	218,461,492,540	-

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7. SHORT-TERM LOAN RECEIVABLES

7. 51.61.1 121.1 2011 12011	30/09/201	19	01/04/2019	
	Value	Provision	Value	Provision
_	VND	VND	VND	VND
- Lending to Hung Viet Company's employees (*)	4,420,000,000		-, -	_
-	4,420,000,000		-	-

^(*) To encourage employees to buy apartments of the Company. The Company makes short-term loans to employees of Hung Viet Company, the loan term is 12 months, interest rate is 0%, and the principal outstanding balance as at 30 September 2019 is VND 4,420,000,000.

8. OTHER SHORT-TERM RECEIVABLES

	30/09/2019		01/04/2019	
	Value	Provision	Value	Provision
	VND	VND	VND	VND
- Accrued interest	23,246,763,091	-	3,392,337,687	-
- Mortgages	872,273,600	-	-	-
- Advances to employees	472,246,028	-	289,848,103	٠.
- Receivable from Land Development Center of Ngo Quyen District, Hai Phong City (1)	6,000,000,000		6,000,000,000	-
- Receivable from Land Development Center of Le Chan District, Hai Phong City (2)	12,718,553,260	-		-
- Others	50,273,550		216,833,478	- 200
	43,360,109,529	-	9,899,019,268	18.0
=				

(1) The Company advanced the expenses of compensation, relocation assistance relating to the project of investment in renovation and rebuilding of Le Loi old apartments U1, U2, U3 to the Land Development Center of Ngo Quyen District, Hai Phong City. This amount will be reimbursed by the Land Development Center to the Company after the State Treasury disburses funds to the Land Development Center according to the approved plan.

(2) Hoang Huy Investment Financial Services Joint Stock Company advances funds for compensation and relocation to serve the Hoang Huy Commerce Project for Land Fund Development Center of Le Chan District, Hai Phong City. This fund will be deducted from the land use levies of projects when there is approval from the competent authorities.

9. DOUBTFUL DEBTS

y. Booking bears	30/09/2019		01/04/2	019
	Original cost	Recoverable value	Original cost	Recoverable value
	VND	VND	VND	VND
- Total value of receivables and debts that are overdue or not due but difficult to be recovered				
Short-term prepayments to suppliers	2,038,005,705	-	2,038,005,705	2,038,005,705
Capital Construction and Furniture Investment Joint Stock Company	2,038,005,705		2,038,005,705	2,038,005,705

10. INVENTORIES

	30/09/2019		01/04/2019	
	Value	Provision	Value	Provision
	VND	VND	VND	VND
- Automobile and spare part business				
- Goods in transit	509,774,035,097	-	-	-
- Raw material	1,870,191,132	-	1,870,333,532	
- Tools and supplies	44,087,291	-	116,355,449	-
- Finished goods	121,289,370,917	-	47,122,328,225	-
- Merchandise	27,647,912,662	-	31,506,363,879	-
- Consignments	101,974,150,438	-	107,417,981,034	-
- Real-estate business				
+ Real estate finished products (1)	971,996,898,995		180,578,629,643	
+ Work in progress (1)	397,124,806,946	-	329,965,193,997	-
	2,131,721,453,478		698,577,185,759	

(1) Details of Real Estate Finished Products and work in progress - Hoang Huy Riverside Real Estate Project in Thuong Ly Ward, Hong Bang District and Golden Land Building Apartment Project:

	30/09/2019		01/04/2019	
	Original cost	Provision	Original cost	Provision
	VND	VND	VND	VND
Hoang Huy Riverside Real Estate Project in Thuong Ly Ward, Hong Bang District	ŧ			
Real estate finished products	811,336,201,511		-	-
Villa (*)	811,336,201,511		-	
Golden Land Building Apartment Project				
Real estate finished products	160,660,697,484		180,578,629,643	
N01 Building (**)	160,660,697,484	-	180,578,629,643	-
Work in progress	397,124,806,946		329,965,193,997	-
N01 Building (**)	4,403,330,407	-	-	-
N02 Building (**)	30,121,878,113	-	30,121,878,113	-
Gold Tower Building (**)	362,599,598,426	-	299,843,315,884	-
	1,369,121,705,941		510,543,823,640	

9. DOUBTFUL DEBTS

, boobit of babis	30/09/2019		01/04/2019	
	Original cost	Original cost Recoverable value	Original cost	Recoverable value
	VND	VND	VND	VND
- Total value of receivables and debts that are overdue or not due but difficult to be recovered				
Short-term prepayments to suppliers	2,038,005,705		2,038,005,705	2,038,005,705
Capital Construction and Furniture Investment Joint Stock Company	2,038,005,705		2,038,005,705	2,038,005,705
investment Joint Stock Company	2,038,005,705	-	2,038,005,705	2,038,005,705

10. INVENTORIES

	30/09/2019		01/04/20	19	
	Value	Provision	Value	Provision	
	VND	VND	VND	VND	
- Automobile and spare part business					
- Goods in transit	509,774,035,097	-	-	-	
- Raw material	1,870,191,132	-	1,870,333,532	-	
- Tools and supplies	44,087,291	-	116,355,449	-	
- Finished goods	121,289,370,917	_	47,122,328,225	-	
- Merchandise	27,647,912,662	-	31,506,363,879	-	
- Consignments	101,974,150,438	-	107,417,981,034	-	
- Real-estate business					
+ Real estate finished products (1)	971,996,898,995		180,578,629,643		
+ Work in progress (1)	397,124,806,946	-	329,965,193,997	-	
	2,131,721,453,478	-	698,577,185,759	_	

(1) Details of Real Estate Finished Products and work in progress - Hoang Huy Riverside Real Estate Project in Thuong Ly Ward, Hong Bang District and Golden Land Building Apartment Project:

	30/09/2019		01/04/201	19	
	Original cost	Provision	Original cost	Provision	
	VND	VND	VND	VND	
Hoang Huy Riverside Real Estate Project in Thuong Ly Ward, Hong Bang District					
Real estate finished products	811,336,201,511	-	-	-	
Villa (*)	811,336,201,511				
Golden Land Building Apartment					
Real estate finished products	160,660,697,484	- 1	180,578,629,643	-	
N01 Building (**)	160,660,697,484	- 1	180,578,629,643	-	
Work in progress	397,124,806,946	- 3	329,965,193,997	-	
N01 Building (**)	4,403,330,407			-	
N02 Building (**)	30,121,878,113	-	30,121,878,113	-	
Gold Tower Building (**)	362,599,598,426	- 2	299,843,315,884	-	

- (2) Hoang Huy Riverside Project in Thuong Ly Ward, Hong Bang District was approved by Hai Phong City People's Committee under the Decision No. 557/QD-UBND dated 16 March 2018 with the following details:
- Owner: Hoang Huy Investment Financial Services JSC;
- Total investment value: VND 1,064,000,000,000;
- Land use rights: The project was built on reciprocal land fund of the project of renovating the Dong Quoc Binh old apartment HH3, HH4 at No. 1 and No. 8 Chi Lang Street, Thuong Ly Ward, Hong Bang District, Hai Phong City. The value of land use rights recorded in the project is VND 194,378,605,000;
- Project implementation method: Business cooperation with Hoang Huy Investment Financial Services JSC (As detailed in Note 12);
- Implementation time: The project started from the first quarter of 2018 and expected to be completed in the first quarter of 2020:
- Status of the project as at 30 September 2019: The project has been completed and being handed over to the customers.
- (3) The project of renovating Dong Quoc Binh old apartments HH3, HH4 (properly known as the project of renovating severely degraded apartments in Hai Phong City Golden Land 5 Construction, construction of HH3-HH4 apartment building in Dong Quoc Binh Ward, Ngo Quyen District, Hai Phong City under the form of Build-Transfer (BT) Contract with the following details:
- Owner: Hai Phong City People's Committee (represented by Hai Phong City Department of Construction);
- Total investment value: VND 1,712,263,286,000;
- Project's Enterprise: Thinh Hiep Construction JSC;
- Implementation time: The project has been implemented since 5 March 2018 and is expected to be completed in 24 months from the date that the compensation for site clearance is completed and handed over to the owner;
- Status of the project as at 30 September 2019: The foundation and frame have been completed, the body structure is under construction, HH3 HH4 building is being deployed to the 28th floor.
- (4) Hoang Huy Mall construction investment project in Kenh Duong ward, Hai Phong has been approved by the People's Committee of Hai Phong City under the Decision No.558/QD-UBND dated 16 March 2018. and Decision No.932/QD-UBND dated 19 April 2019, with the following details:
- Owner: Hoang Huy Investment Financial Services JSC;
- Total investment value: VND 605,045,863,000;
- Land use right: The project is built on the reciprocal BT land fund of the Project of renovating and rebuilding old apartments U1, U2, U3 Le Loi;
- Implementation time: The project's investment started from the first quarter of 2018 and is expected to be completed in the first quarter of 2021;
- Status of the project as at 30 September 2019: The project has implemented the compensation, leveling and site clearance and incurred costs such as licensing documents, land leveling, corrugated iron fence, pile construction and infrastructure, etc.
- (5) The project of renovating Dong Quoc Binh old apartments HH1, HH2 (properly known as the project of renovating severely degraded apartments in Hai Phong City Golden Land 5 Construction, construction of HH1-HH2 apartment building in Dong Quoc Binh Ward, Ngo Quyen District, Hai Phong City under the form of Build-Transfer (BT) Contract with the following details:
- Owner: Hai Phong City People's Committee (represented by Hai Phong City Department of Construction);
- Total investment value: VND 1,200,649,000,000;
- Implementation time: The project commenced implementation on 20 February 2019 and is expected to be completed after 24 months from the date that the compensation for site clearance is completed and handed over to the owner;
- Status of the project as at 30 September 2019: The leveling work is completed and the pile construction and infrastructure are under construction, etc.

12 . TANGIBLE FIXED ASSETS

	Buildings, structures	Machinery, equipment	Transportation equipment	Management equipment	Others	Total
	VND	VND	VND	VND	VND	VND
Original cost						
Beginning balance	40,629,493,601	2,210,114,096	15,150,190,636	1,302,403,953	75,909,500	59,368,111,786
- Purchase in the period		-	278,000,000	<u> </u>	<u> </u>	278,000,000
Ending balance	40,629,493,601	2,210,114,096	15,428,190,636	1,302,403,953	75,909,500	59,646,111,786
Accumulated depreciation	w.					
Beginning balance	22,353,707,465	2,210,114,096	7,721,727,075	1,049,919,946	75,909,500	33,411,378,082
- Depreciation for the period	781,080,245	s -	735,057,956	80,257,572		1,596,395,773
Ending balance	23,134,787,710	2,210,114,096	.8,456,785,031	1,130,177,518	75,909,500	35,007,773,855
Net carrying amount						
Beginning balance	18,275,786,136	-	7,428,463,561	252,484,007	<u>-</u>	25,956,733,704
Ending balance	17,494,705,891		6,971,405,605	172,226,435	_	24,638,337,931

⁻ Cost of fully depreciated tangible fixed assets but still in use at the end of the period: VND: 10,491,311,808.

13. INTANGIBLE FIXED ASSETS

	Land use right (*)	Computer software	Total
	VND	VND	VND
Original cost Beginning balance	56,217,489,700	111,896,190	56,329,385,890
Ending balance	56,217,489,700	111,896,190	56,329,385,890
Accumulated amortisation Beginning balance - Amortisation for the period Ending balance	3,305,653,875 99,418,164 3,405,072,039	111,896,190 - 111,896,190	3,417,550,065 99,418,164 3,516,968,229
Net carrying amount Beginning balance Ending balance	52,911,835,825 52,812,417,661	-	52,911,835,825 52,812,417,661

⁻ Cost of fully amortised intangible fixed assets but still in use at the end of the period: VND 111,896,190.

14. INVESTMENT PROPERTIES HELD FOR LEASE

	Land use right (*) VND	Buildings, Structures (*) VND	Total
Original cost Beginning balance Ending balance	195,000,000,000 195,000,000,000	516,854,094,231	711,854,094,231 711,854,094,231
Accumulated depreciation Beginning balance Depreciation for the period Ending balance	-	44,946,183,004 6,556,200,139 51,502,383,143	44,946,183,004 6,556,200,139 51,502,383,143
Net carrying amount Beginning balance Ending balance	195,000,000,000	471,907,911,227 465,351,711,088	666,907,911,227 660,351,711,088

⁻ Historical cost of Investment property has been fully depreciated but still leased: VND 3,910,164,842.

^(*) Land use rights of the Company include definite land use rights at Km9, National Road 5 Nam Son Commune, An Duong District, Hai Phong City allocated within 360 months and long-term land use rights at 116 Nguyen Duc Canh Street, Le Chan District, Hai Phong City.

^(*) Investment properties include land use rights and assets attached on land at 183 Ba Trieu, Hoan Kiem District, Hanoi, part of the basement and N01 Building - Golden Land Building project and part of houses, workshops for rent in Hai Phong City on an annual rental basis.

HOANG HUY INVESTMENT FINANCIAL SERVICES JSC.

Interim Consolidated Financial Statements

116 Nguyen Duc Canh Street, Le Chan District, Hai Phong City

For the accounting period from 01/04/2019 to 30/09/2019

01/04/2019	30/09/2019	15. PREPAID EXPENSES
VND	VND	
		a) Short-term
•	287,070,135	- Land taxes
337,289,317	280,890,938	- Dispatched tools and supplies
	41,041,300	- Apartment service charge
10,280,276,408	31,732,312,202	- Brokerage fees
	44,836,966	Others
10,617,565,725	32,386,151,541	
		b) Long-term
680,909,091		- Advertising expenses, brokerage fees for Hoang Huy Riverside project
680,909,091	-	

Interim Consolidated Financial Statements

HOANG HUY INVESTMENT FINANCIAL SERVICES JSC. 116 Nguyen Duc Canh Street, Le Chan District, Hai Phong City

For the accounting period from 01/04/2019 to 30/09/2019

16. BORROWINGS

6. B	ORROWINGS	01/04/2	2019	During the period		30/09/2019		
	-	Outstanding	Amount can	Increase	Decrease	Outstanding	Amount can	
		balance	be paid			balance	be paid	
	-	VND	VND	VND	VND	VND	VND	
a)	Short-term borrowings							
-	Short-term debts	19,711,154,398	19,711,154,398	379,200,000,000	233,711,154,398	165,200,000,000	165,200,000,000	
+	Tien Phong Commercial Joint Stock Bank - Thang Long Branch (1)	19,711,154,398	19,711,154,398	264,000,000,000	233,711,154,398	50,000,000,000	50,000,000,000	
+	Woori Bank Vietnam (2)	, -)	-	115,200,000,000	-	115,200,000,000	115,200,000,000	
_	Current portion of long-term debts	44,815,639,200	44,815,639,200	-	44,815,639,200	-	- 1	
+	Tien Phong Commercial Joint Stock Bank - Thang Long Branch	44,815,639,200	44,815,639,200		44,815,639,200	-	-	
		64,526,793,598	64,526,793,598	379,200,000,000	278,526,793,598	165,200,000,000	165,200,000,000	
b)	Long-term borrowings							
_	Long-term debts	44,815,639,200	44,815,639,200	233,814,867,710	44,815,639,200	233,814,867,710	233,814,867,710	
+	Tien Phong Commercial Joint Stock Bank - Thang Long Branch	44,815,639,200	44,815,639,200	-	44,815,639,200	-		
+	Vietnam Technology and Commercial Joint Stock Bank (3)	-	-	233,814,867,710	-	233,814,867,710	233,814,867,710	
	Dank (3)							
		44,815,639,200	44,815,639,200	233,814,867,710	44,815,639,200	233,814,867,710	233,814,867,710	
A	mount due for settlement within 12 months	(44,815,639,200)	(44,815,639,200)	-	(44,815,639,200)	-	-	
A	mount due for settlement after 12 months					233,814,867,710	233,814,867,710	

116 Nguyen Duc Canh Street, Le Chan District, Hai Phong City

For the accounting period from 01/04/2019 to 30/09/2019

a) Detailed information on short-term loans:

- (1) The loan with Tien Phong Commercial Joint Stock Bank includes the following loan Agreements:
- a) The loan agreement No.397/2019/HDTD/PHG/02 dated 26 August 2019 includes the following information:
- + Loan amount: VND 25,000,000,000;
- + Loan purpose: payment for import of US tractors;
- + Loan term: 2 months;
- + Lending interest rate: 7%/year;
- + Guarantee method: Term deposit contract at Tien Phong Commercial Joint Stock Bank with total value of VND 82,215,000,000;
- + The principal balance of the Loan Agreement as at 30 September 2019 is VND 25,000,000,000.
- b) Loan agreement No.397/2019/HDTD/PHG/03 dated 26 August 2019, including the following information:
- + Loan amount: VND 25,000,000,000;
- + Loan purpose: payment for import of US tractors;
- + Loan term: 2 months;
- + Lending interest rate: 7%/year;
- + Guarantee method: Term deposit contract at Tien Phong Commercial Joint Stock Bank with total value of VND 82,215,000,000;
- + The principal balance of the Loan Agreement as at 30 September 2019 is VND 25,000,000,000.
- (2) Credit contract No. VN119003286 dated 23/09/2019 between Woori Bank Limited Vietnam Hai Phong Branch and JSC Hoang Huy Investment Financial Services JSC with the following details:
- + Loan amount: VND 115,200,000,000;
- + Loan purpose: Supplementing capital to serve production and business activities;
- + Loan term: Until 31 December 2019;
- + Lending interest rate: 6.2%/year;
- + Guaranteed method: Term deposit contract at Vietnam Joint Stock Commercial Bank for Industry and Trade Ngo Quyen Branch with total amount of VND 128,000,000,000;
- + The principal balance of the Credit Contract as at 30 September 2019 is: VND 115,200,000,000.

b) Detailed information on long-term loans:

- (3) Long-term loan with Technological and Commercial Joint Stock Bank under Credit Contract No. HPG201812272706/HDTD dated 27 November 2018 and Appendix No. HPG201812272706/HDTD/PL1 dated 10 May 2019 with the following detailed terms::
- Credit limit: VND 500,000,000,000;
- Loan purpose: construction of the renovation of old and severely degraded apartment Building project in Hai Phong City -Golden land 5 Program, construction of HH3 and HH4 Apartments, Dong Quoc Binh Ward, Ngo Quyen District;
- Loan term: 24 months from the first disbursement date. Loan principal is recovered once for the entire term; The maximum time for debt collection is on February 28, 2021;
- Lending interest rate: Floating as prescribed in the Disbursement Proposal cum Debenture made at each disbursement;
- Loan guarantee form: Techcombank's deposit agreement, real estate and other collaterals are agreed upon by the parties for all debt obligations.
- The outstanding loan balance as at 30 September 2019 is VND 233,814,867,710.

116 Nguyen Duc Canh Street, Le Chan District, Hai Phong City

For the accounting period from 01/04/2019 to 30/09/2019

17.	SHORT-TERM	TRADE	PAYABLES
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17. SHORT-TERM TRADE PAYABLES	30/09/2	2019	01/04/2019		
	Outstanding balance	Amount can be paid	Outstanding balance	Amount can be paid	
-	VND	VND	VND	VND	
Trade payables detailed by suppliers with large account balances					
- Phuc Hung Holdings Construction JSC.	1,086,725,878	1,086,725,878	12,538,186,374	12,538,186,374	
- Truong Phat International Construction Investment Consultant JSC	18,379,170,871	18,379,170,871	12,278,884,117	12,278,884,117	
- Ecoba Vietnam Joint Stock Company	31,748,859,473	31,748,859,473	-	-	
- Others	8,712,455,796	8,712,455,796	6,549,207,991	6,549,207,991	
	59,927,212,018	59,927,212,018	31,366,278,482	31,366,278,482	
18. SHORT-TERM PREPAYMENT FROM	M CUSTOMERS				
			30/09/2019	01/04/2019	
			VND	VND	

	30/09/2019	01/04/2019
	VND	VND
a) Detailed by suppliers with large account balance		700 000 000
- Viet Dung Development Trading JSC.	-	780,000,000
- Vinh Quang International Trading Investments JSC.		5,785,000,000
- International Truck and Trading Co., Ltd	1,994,000,000	5,149,139,800
- Hoang Hiep Construction Investment Joint Stock Company	6,144,000,000	-
- Progressive advance payment from real estate buyers (*)	768,039,970,346	414,579,474,990
- Others	19,142,629,072	9,928,756,075
	795,320,599,418	436,222,370,865
L. D	7,961,025,000	7,223,720,000
b) Prepayments from customers to ralated parties (as detailed in Note 42)		

^(*) Progressive advances from real estate buyers of Hoang Huy Riverside Real Estate Project in Thuong Ly Ward, Hong Bang District and Golden Land Building Apartment Project.

19. TAX AND OTHER PAYABLES TO STATE BUDGET

	Tax receivable at		Tax payable in the	Tax paid in the	Tax receivable at	
	the beginning of	beginning of the	period	period	the end of the	end of the period
	the period	period			period	
	VND	VND	VND	VND	VND	VND
- Value-added tax	-	-	45,518,102,250	45,518,102,250	-	
- Corporate income tax	-	22,009,262,779	57,066,834,615	53,465,567,425	275,598,879	25,886,128,848
- Personal income tax	-	577,781,226	13,628,276,826	13,411,284,704	-	794,773,348
- Land tax and land rental		-	187,184,070,930	187,184,070,930		
- Other taxes	5,000,000	-	430,368,563	51,089,614	-	374,278,949
	5,000,000	22,587,044,005	303,827,653,184	299,630,114,923	275,598,879	27,055,181,145

The Company's tax settlements are subject to examination by the tax authorities. Because the application of tax laws and regulations on many types of transactions is susceptible to varying interpretations, amounts reported in the consolidated financial statements could be changed at a later date upon final determination by the tax authorities.

3,063,194,929

116 Nguyen Duc Canh Street, Le Chan District, Hai Phong City

For the accounting period from 01/04/2019 to 30/09/2019

180,990,994,766

20. SHORT-TERM ACCRUED EXPENSES		
20. SHORT-TERM ACCREED LIN 2.1025	30/09/2019	01/04/2019
	VND	VND
- Construction costs of Hoang Huy Riverside project (*)	177,999,099,837	
- Others	2,991,894,929	3,063,194,929

(*) Basic construction expenses actually incurred but there are insufficient documents and vouchers for acceptance of the appropriated work volume according to the provisional settlement dossier, contract and appendices if there is no provisional settlement document to calculate prime cost of real estate finished product.

21. OTHER PAYABLES	30/09/2019	01/04/2019
	VND	VND
 a) Short-term Maintenance fees received on behalf of Management Unit of Golden Land Building Short-term deposits and collateral received Dividends and profits payable 1st payment of HH3, HH4 Project (1) 1st payment of Project U1, U2, U3 Le Loi (2) Asia Commercial Joint Stock Bank - Hai Phong Branch (3) Profit distributed to Hoang Huy Investment Services Joint Stock Company (4) 	1,188,614,936 78,214,175 194,378,605,000 101,221,533,000 194,196,421,488 35,763,488,766	1,501,852,943 409,198,000 - 194,378,605,000 - -
- Others	490,901,700	187,435,247
	529,062,947,676	196,477,091,190
 b) Long-term Long-term deposits and collateral received Receiving capital contribution from Hoang Huy Investment Services Joint Stock Company (4) Others 	5,667,050,283 499,706,000,000 187,034,003	5,233,814,932 499,706,000,000 187,034,003
	505,560,084,286	505,126,848,935
c) Other payables to related parties (as detailed in Note 42)	535,469,488,766	499,706,000,000

(1) According to Decision No. 306/QD-UBND dated 01 February 2019, the People's Committee of Hai Phong City allocates the detailed estimate of land use levy collection for Hoang Huy Riverside Project and payment for the Goldenland 5 project, construction of HH3, HH4 apartment in 2019 of VND 194,378,605,000. Accordingly, Hoang Huy Investment Financial Services Joint Stock Company has been paid the 1st payment for HH3 and HH4 project with the amount of VND 194,378,605,000 (reciprocal with land use levy of Hoang Huy Riverside Project). This amount will be offset against assets that must be returned to the State in the future, when the project "Renovation of old and severely degraded apartment buildings in Hai Phong city - Goldenland 5 project, construction of HH3 -HH4 apartment in Dong Quoc Binh ward, Ngo Quyen district "in the form of Build - Transfer (BT) contract completed (See details in Note 11).

- (2) According to Decision No. 986/QD-UBND dated 25 April 2019, Hai Phong City People's Committee allocates detailed estimates of land use levy collection of Hoang Huy Mall construction investment project in Kenh Duong ward, Le Chan district and payment for Project of renovating and rebuilding Le Loi old apartments U1, U2, U3, Ngo Quyen district in 2019 under the BT form, with the amount of VND 101,221,533,000. This amount will be offset against assets that must be returned to the State in the future, when the Project "Investment in renovating and rebuilding Le Loi old apartments U1, U2, U3 in May To Ward, Ngo Quyen District, Hai Phong City "in the form of a Build Transfer (BT) contract is completed (See details in Note 11).
- (3) Payables to Asia Commercial Joint Stock Bank Hai Phong Branch for service of "Deferred Payment L/C Payment at sight": Asia Commercial Joint Stock Bank Hai Phong Branch will accept payment to the correspondent bank, and the correspondent bank will negotiate to pay immediately to foreign suppliers with all costs paid by Hoang Huy Investment Financial Services JSC. The maximum time for deferred payment L/C is 180 days.
- (4) Receiving capital contribution under Business Cooperation Contract No. 168/HTKD dated 16 August 2017 and its Appendix No. 01PL/168 between Hoang Huy Investment Services Joint Stock Company (HHS)) and Hoang Huy Investment Financial Services JSC (TCH) with the following detailed terms:
- Purpose of business cooperation: Investment in project of renovating and rebuilding old apartments Le Loi U1, U2, U3, HH3, HH4 old apartment renovation project in Dong Quoc Binh and Hoang Huy Riverside construction project;
- Contributing parties and capital contribution rate:
- + The total estimated investment of the projects is more than VND 2,858 billion;
- + Hoang Huy Investment Services Joint Stock Company (HHS) contributed VND 500 billion in cash;
- + Hoang Huy Investment Financial Services Joint Stock Company (TCH) contributes the remaining amount in cash, project exploitation rights, land use rights in projects. Besides, TCH is in charge of accounting for business cooperation contracts;
- Responsibility of the parties:
- + Hoang Huy Investment Services Joint Stock Company (HHS) is responsible for fully contributing the committed capital according to the schedule announced by Hoang Huy Investment Financial Services Joint Stock Company (TCH);
- + Hoang Huy Investment Financial Services Joint Stock Company (TCH) is responsible for completing legal procedures to implement the project, run project activities, determine the selling price of products, pay taxes and bear all risks if the project suffer losses, transfer profits and return contributed capital to Hoang Huy Investment Services Joint Stock Company (HHS) in accordance with the contract.
- Distribution of results: Hoang Huy Investment Services Joint Stock Company (HHS) is entitled to 25% of the after-tax profit of Hoang Huy Riverside project every year, Hoang Huy Investment Financial Services Joint Stock Company (TCH) is entitled to the remaining profits; Profit of Hoang Huy Investment Services Joint Stock Company (HHS) earned in the period is VND 35,763,488,766;
- Hoang Huy Investment Services Joint Stock Company has the priority to buy part or all of the products of Hoang Huy Riverside project to invest, and distribute products to consumers.
 (See more information in Note 11)

22. SHORT-TERM UNEARNED REVENUE

	5,561,331,403	7,353,616,278
- Unearned revenue from selling goods to the Company's Associates	805,951,856	735,353,301
- Unearned revenue from asset leasing	4,755,379,547	6,618,262,977
	VND	VND
	30/09/2019	01/04/2019

23. CONVERTIBLE BONDS

- Name of bonds: Convertible bond type A 2019 Hoang Huy Investment Financial Services Joint Stock Company;
- Bond code: TCH TPCD2019_A;
- Purpose: Increase the scale of operating capital to ensure the capital source for implementing existing programs and projects of the Company;
- Release date: 22 March 2019;
- Type of bond: Convertible bonds with secured assets, without warrants;
- The par value: VND 1,000,000 / bond, total issuance value is VND 598,808,000,000;
- Bond term: 03 years from the issue date;
- Interest payment term: Bond interest is paid later. Payment period: every 3 months, on the last day of each interest payment period;
- Initial Coupon: 5%/year;
- Interest payable: Face value of bonds held in the interest payment period * 5% * The actual number of days of bonds held in that interest period/365 * VND/USD exchange rate on the date of interest payment at Shinhan bank/23,120;
- Yield to maturity: In addition to the payment of coupon interest, the Company will pay the interest amount calculated on the maturity amount ("YTM") at maturity of the bond. For this purpose, YTM will be equal to 2% per year on bonds accumulated until the date of YTM payment. YTM will not be paid for the Converted Bonds according to terms and conditions:
- Conversion price: for the first issuance is VND 16,550/share;
- Conversion rate: = M / P

In which:

M is the face value of a bond and is equal to VND 1,000,000;

P is the conversion price effective at the time of conversion;

- Conversion term: Minimum time for first phase is greater than or equal to (> =) 33.3% of total convertible bonds circulating within 03 consecutive months from the working day after 12 months from the date of issuance, Minimum time for second phase is greater than or equal to (> =) 66.7% of the total convertible bonds circulating into shares within 09 consecutive months from the last day of the first phase, phase 3 from the last day of the second phase until the last day of the conversion period; Bond owners only convert once every time;
- The Company applied an interest rate of 9%/year to discount the nominal value of future payments (including principal and interest on bonds) to the present value and then determine the value of the capital component of the bond (stock options of the equity). This interest rate is determined by the Company based on the average loan interest rate of Tien Phong Commercial Joint Stock Bank Thang Long Branch. Whereby:

	Initial recognition	30/09/2019	01/04/2019
		VND	VND
Convertible bonds TCH_TPCD2019_A - Principal value of the convertible bond - Bond issuance costs which have been deducted	554,437,314,002 (371,965,000)		554,065,349,002
to the bond principal - Conversion options on convertible bonds	44,370,685,998	44,370,685,998	44,370,685,998

24 . OWNER'S EQUITY

a) Changes in owner's equity

	Contributed capital	Conversion options on convertible bonds	Treasury shares	Retained earnings	Non - Controlling Interest	Total
	VND	VND	VND	VND	VND	VND
Beginning balance of previous period	3,629,940,140,000	-	(219,996,488,178)	935,084,067,963	20,108,421,405	4,365,136,141,190
Profit for previous period	-	-	-	154,709,152,697	345,626,464	155,054,779,161
Profit distribution	-	-	-	(300,280,829,400)		(300,280,829,400)
Adjustment due to associate buys treasury	_	-	-	64,417,498,316	_	64,417,498,316
shares and other adjustments at the associate						
Other decreases in Subsidiaries	-	-	-	(1,601,123,041)	(48,035)	(1,601,171,076)
Ending balance of previous period	3,629,940,140,000	-	(219,996,488,178)	852,328,766,535	20,453,999,834	4,282,726,418,191
	2 (20 040 440 000	44 250 (05 000	(210 00/ 499 179)	1 012 047 002 906	20,693,613,733	4,488,955,044,449
Beginning balance of current period	3,629,940,140,000	44,370,685,998	(219,996,488,178)			
Profit for this period	-		-	251,184,183,869	240,406,014	251,424,589,883
Profit distribution (*)	-	· -	-	(, , , , ,		(=,,, - ,
Profit distribution of business cooperation (**)	-	-	-	(,,,	-	(35,763,488,766)
Adjustment due to Consolidation at Hoang Huy	-	-	-	(1,987,811,002)		(1,987,811,002)
Investment Services JSC					(2,080,500)	(2,080,500)
Dividend payment at subsidiaries		·		(2.526.096.622)	(2,000,300)	(2,536,086,633)
Other adjustment at associates				(2,000,000,000)		
Other decreases in Subsidiaries	-		•	(1,415,373)		(1,415,373)
Ending balance of this period	3,629,940,140,000	44,370,685,998	(219,996,488,178)	981,085,095,831	20,931,939,247	4,456,331,372,898

(*) According to the Resolution No. 02/2019 / NQ-DHDCD dated June 15, 2019 of the 2019 An Shareholders, the Company announced its profit distribution in 2018 as follows:	A

	Rate	Amount
	%	VND
Dividend payment	6.9%	243,757,379,160
(Equivalent to VND 690 per share)		

(**) As detailed in Note 21 (4).

b) Details	of	contributed	capital
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	Ending	Rate	Beginning	Rate
	VND	%	VND	%
Mr. Do Huu Ha	1,510,836,250,000	41.62%	1,510,836,250,000	41.62%
Mr. Do Huu Hau	181,500,000,000	5.00%	181,500,000,000	5.00%
Other shareholders	1,840,379,390,000	50.70%	1,840,379,390,000	50.70%
Treasury shares acquired by the shareholders	97,224,500,000	2.68%	97,224,500,000	2.68%
,	3,629,940,140,000	100%	3,629,940,140,000	100%

c) Capital transactions with owners and distribution of dividends and profits

c) Capital transactions with owners and distribution of distribution	From 01/04/2019 to 30/09/2019	From 01/04/2018 to 30/09/2018
	VND	VND
Owner's contributed capital - At the beginning of the period - At the end of the period,	3,629,940,140,000 3,629,940,140,000	3,629,940,140,000 3,629,940,140,000

d) Share

d) Share	30/09/2019	01/04/2019
Quantity of Authorized issuing shares Quantity of issued shares	362,994,014 362,994,014	362,994,014 362,994,014
- Common shares Quantity of shares repurchased	362,994,014 9,722,450 9,722,450	362,994,014 9,722,450 9,722,450
 Common shares Quantity of outstanding shares in circulation Common shares Par value per share (VND): 	353,271,564 353,271,564 10,000	353,271,564 353,271,564 10,000

25. OFF STATEMENT OF FINANCIAL POSITION ITEMS AND OPERATING LEASE COMMITMENT

a) Operating asset for leasing

The Company leases its assets under operating lease contracts. As at 30 June 2019, total future minimum leasing under operating lease contracts are presented as follows:

	30/09/2019	01/04/2019
	VND	VND
- Up to 1 year	6,296,682,890	5,818,721,799
- In 1 year to 5 years	6,382,423,282	5,880,409,834
- In more than 5 years	2,754,818,182	3,201,545,455

b) Operating leased assets

The Company signs land lease contracts in Hai Phong to serve production and business activities as follows:

Land lot	Purpose	Area	Lease term
Land lot in Nam Son commune, An Duong district, Hai Phong city	Construction of factory to manufacture engines, frames, spare parts and assembly of two-wheel	25,828.2 m2	From 2003 to 2033
Land lot in Nam Son commune, An Duong district, Hai Phong city	Construction of operating office and store	19,875.3 m2	From 2002 to 2032
According to these contracts, the Company recurrent regulations of the State.	nust pay the land rental until the con	tract maturity date	in accordance with the
c) Foreign currencies	Unit	30/09/2019	01/04/2019
**************************************	USD	902,203.78	621,108.50
US Dollar Euro	EUR	8.95	8.95
26. TOTAL REVENUES FROM SALES A Revenue from sale of goods		From 01/04/2019 to 30/09/2019 VND 2,559,027,363	to 30/09/2018 VND 1,199,458,720
Revenue from sale of US trailer trucks and sp. Revenue from real estate business Revenue from rendering of services	are parts	237,377,830,683 457,332,176,996 28,905,316,272	9,895,144,395
		726,174,351,314	415,026,667,35
In which: Revenue from related parties (Detailed in Note 42)		185,202,027,080	273,951,189,532
27. REVENUE DEDUCTIONS		From 01/04/2019 to 30/09/2019	
		VND	
- Sale discounts		1	822,921,000
			822,921,000

	From 01/04/2019	From 01/04/2018
	to 30/09/2019 VND	to 30/09/2018 VND
	2 074 491 126	928,741,049
Cost of goods sold	2,074,481,136	266,276,547,658
Cost of US trailer trucks sold and spare parts collected	163,680,913,428	
Cost of real estate sold	257,262,296,184	4,715,352,132
Cost of services rendered	14,590,658,144	12,713,254,229
	437,608,348,892	284,633,895,068
29. FINANCIAL INCOME		
	From 01/04/2019	From 01/04/2018
	to 30/09/2019	to 30/09/2018
	VND	VND
Interest income	45,178,071,587	22,285,809,061
Interest from disposal of investments	3,446,175,000	2,232,000,000
Realised exchange gain	-	104,645,464
Unrealised exchange gain	10,243,225	647,878,453
	48,634,489,812	25,270,332,978
In which: Financial income from related parties	1,212,000,000	
(Detailed in Note 42) 30. FINANCIAL EXPENSES		
	From 01/04/2019	From 01/04/2018
	to 30/09/2019 VND	to 30/09/2018
	VND	to 30/09/2018 VNE
Interest expenses		to 30/09/2013 VNE 315,380,020
Realised exchange loss	VND 1,952,408,319	to 30/09/2013 VNE 315,380,020
	VND 1,952,408,319 - 20,085,850,650	to 30/09/2018 VNE 315,380,020
Realised exchange loss	VND 1,952,408,319	to 30/09/2018 VNE 315,380,020 44,827,343
Realised exchange loss Bond interest and bond issuance cost	VND 1,952,408,319 - 20,085,850,650	to 30/09/2018 VNE 315,380,020 44,827,343
Realised exchange loss Bond interest and bond issuance cost	VND 1,952,408,319 - 20,085,850,650 267,087,923	315,380,020 44,827,343
Realised exchange loss Bond interest and bond issuance cost Others	VND 1,952,408,319 20,085,850,650 267,087,923 22,305,346,892 From 01/04/2019	315,380,020 44,827,342 360,207,362
Realised exchange loss Bond interest and bond issuance cost Others	VND 1,952,408,319 20,085,850,650 267,087,923 22,305,346,892 From 01/04/2019 to 30/09/2019	315,380,020 44,827,343 360,207,363 From 01/04/2013 to 30/09/2013
Realised exchange loss Bond interest and bond issuance cost Others	VND 1,952,408,319 20,085,850,650 267,087,923 22,305,346,892 From 01/04/2019	315,380,020 44,827,342 360,207,362 From 01/04/201 to 30/09/201
Realised exchange loss Bond interest and bond issuance cost Others	VND 1,952,408,319 20,085,850,650 267,087,923 22,305,346,892 From 01/04/2019 to 30/09/2019 VND 4,834,000	315,380,020 44,827,343 360,207,363 From 01/04/2013 to 30/09/2013 VNI
Realised exchange loss Bond interest and bond issuance cost Others 31. SELLING EXPENSES	VND 1,952,408,319 20,085,850,650 267,087,923 22,305,346,892 From 01/04/2019 to 30/09/2019 VND 4,834,000 1,965,899,564	to 30/09/2018 VNE 315,380,020 44,827,343 360,207,363 From 01/04/2018 to 30/09/2018 VNE 2,028,174,05
Realised exchange loss Bond interest and bond issuance cost Others 31. SELLING EXPENSES	VND 1,952,408,319 20,085,850,650 267,087,923 22,305,346,892 From 01/04/2019 to 30/09/2019 VND 4,834,000 1,965,899,564 41,077,362	315,380,020 44,827,343 360,207,363 From 01/04/2013 to 30/09/2013 VNII 2,028,174,05 20,538,683
Realised exchange loss Bond interest and bond issuance cost Others 31. SELLING EXPENSES Raw materials Labour expenses Depreciation expenses Expenses of outsourcing services	VND 1,952,408,319 20,085,850,650 267,087,923 22,305,346,892 From 01/04/2019 to 30/09/2019 VND 4,834,000 1,965,899,564 41,077,362 13,954,920,150	315,380,020 44,827,343 360,207,363 From 01/04/2013 to 30/09/2013 VNE 2,028,174,05 20,538,683 1,175,563,856
Realised exchange loss Bond interest and bond issuance cost Others 31. SELLING EXPENSES Raw materials Labour expenses Depreciation expenses	VND 1,952,408,319 20,085,850,650 267,087,923 22,305,346,892 From 01/04/2019 to 30/09/2019 VND 4,834,000 1,965,899,564 41,077,362	315,380,020 44,827,343 360,207,363 From 01/04/2018 to 30/09/2018 VNE 2,028,174,05 20,538,683

	E 01/04/2010	From 01/04/2018
	From 01/04/2019	to 30/09/2018
	to 30/09/2019 VND	VND
	VND	7112
Raw materials	1,660,787,602	7 -
	4,174,838,333	5,689,555,113
Labour expenses	1,675,092,730	1,268,751,476
Depreciation expenses	2,038,005,705	-
Provision expenses	3,022,665,917	5,143,063,784
Expenses of outsourcing services	3,485,538,867	3,707,942,869
Other expenses in cash	3,463,336,667	5,7 67,5 12,6 65
	16,056,929,154	15,809,313,242
33. OTHER INCOME		
	From 01/04/2019	From 01/04/2018
	to 30/09/2019	to 30/09/2018
	VND	VND
	519,949,830	
Handling non-payable debts	2,366,245,344	2,853,226,628
Assets and goods received as presents or gifts from Navistar		59,456
Others	12,955,321	39,430
	2,899,150,495	2,853,286,084
34. CURRENT CORPORATE INCOME TAX EXPENSES		
	From 01/04/2019	From 01/04/2018
	to 30/09/2019	to 30/09/2018
Current corporate income tax expenses of Hoang Huy Investment Financial	to 30/09/2019	to 30/09/2018 VND 24,114,692,473
Services Joint Stock Company - the Parent Company Current corporate income tax expenses of Hung Viet Trading Joint Stock Company	to 30/09/2019 VND 50,591,152,677	VND
Services Joint Stock Company - the Parent Company	to 30/09/2019 VND 50,591,152,677	VND 24,114,692,473
Services Joint Stock Company - the Parent Company Current corporate income tax expenses of Hung Viet Trading Joint Stock Company the Subsidiary	to 30/09/2019 VND 50,591,152,677 - 4,738,617,213	VND 24,114,692,473 2,249,360,587
Services Joint Stock Company - the Parent Company Current corporate income tax expenses of Hung Viet Trading Joint Stock Company the Subsidiary Current corporate income tax expenses of other Subsidiaries	to 30/09/2019 VND 50,591,152,677 - 4,738,617,213 1,737,064,725	VND 24,114,692,473 2,249,360,587 2,072,139,247
Services Joint Stock Company - the Parent Company Current corporate income tax expenses of Hung Viet Trading Joint Stock Company the Subsidiary Current corporate income tax expenses of other Subsidiaries Current corporate income tax expense 35. DEFERRED CORPORATE INCOME TAX EXPENSES	to 30/09/2019 VND 50,591,152,677 - 4,738,617,213 1,737,064,725	VND 24,114,692,473 2,249,360,587 2,072,139,247 28,436,192,307
Services Joint Stock Company - the Parent Company Current corporate income tax expenses of Hung Viet Trading Joint Stock Company the Subsidiary Current corporate income tax expenses of other Subsidiaries Current corporate income tax expense	to 30/09/2019 VND 50,591,152,677 - 4,738,617,213 1,737,064,725 57,066,834,615	VND 24,114,692,473 2,249,360,587 2,072,139,247 28,436,192,307
Services Joint Stock Company - the Parent Company Current corporate income tax expenses of Hung Viet Trading Joint Stock Company the Subsidiary Current corporate income tax expenses of other Subsidiaries Current corporate income tax expense 35. DEFERRED CORPORATE INCOME TAX EXPENSES	to 30/09/2019 VND 50,591,152,677 - 4,738,617,213 1,737,064,725 57,066,834,615	VND 24,114,692,473 2,249,360,587 2,072,139,247 28,436,192,307
Services Joint Stock Company - the Parent Company Current corporate income tax expenses of Hung Viet Trading Joint Stock Company the Subsidiary Current corporate income tax expenses of other Subsidiaries Current corporate income tax expense 35. DEFERRED CORPORATE INCOME TAX EXPENSES a) Deferred income tax assets - The corporate income tax rate used to determine the value of deferred income tax	to 30/09/2019 VND 50,591,152,677 - 4,738,617,213 1,737,064,725 57,066,834,615 30/09/2019 VND	VND 24,114,692,473 2,249,360,587 2,072,139,247 28,436,192,307 01/04/2019 VND
Services Joint Stock Company - the Parent Company Current corporate income tax expenses of Hung Viet Trading Joint Stock Company the Subsidiary Current corporate income tax expenses of other Subsidiaries Current corporate income tax expense 35. DEFERRED CORPORATE INCOME TAX EXPENSES a) Deferred income tax assets	to 30/09/2019 VND 50,591,152,677 - 4,738,617,213 1,737,064,725 57,066,834,615 30/09/2019 VND	VND 24,114,692,473 2,249,360,587 2,072,139,247
Services Joint Stock Company - the Parent Company Current corporate income tax expenses of Hung Viet Trading Joint Stock Company the Subsidiary Current corporate income tax expenses of other Subsidiaries Current corporate income tax expense 35. DEFERRED CORPORATE INCOME TAX EXPENSES a) Deferred income tax assets - The corporate income tax rate used to determine the value of deferred income tax assets	to 30/09/2019 VND 50,591,152,677 - 4,738,617,213 1,737,064,725 57,066,834,615 30/09/2019 VND 20%	VND 24,114,692,473 2,249,360,587 2,072,139,247 28,436,192,307 01/04/2019 VND 20%

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b) Deferred corporate income tax expense	From 01/04/2019 to 30/09/2019	From 01/04/2018 to 30/09/2018
	VND	VND
- Reversal of deferred income tax assets	147,070,660	373,824,339
- Deductible temporary difference	(177,802,835)	(1,349,921,614)
	(30,732,175)	(976,097,275)

36. BASIC EARNINGS PER SHARE

Basic earnings per share distributed to common shareholders of the company are calculated as follows:

	From 01/04/2019	From 01/04/2018
	to 30/09/2019	to 30/09/2018
	VND	VND
Profit after tax	251,184,183,869	154,709,152,697
Dividends distributed to common shares	251,184,183,869	154,709,152,697
Average number of outstanding common shares in circulation in the year	353,271,564	353,271,564
Basic earnings per share	711	438

The company has not planned to make any distribution to Bonus and welfare fund and Bonus fund for Executive Board from the net profit after tax at the reporting date.

37. DILUTED EARINGS PER SHARE

Diluted earnings per share distributed to common shareholders of the Company are calculated as follows:

	From 01/04/2019 to 30/09/2019	From 01/04/2018 to 30/09/2018
	VND	VND
Net profit after tax Adjustment: - Dividends or other items related to dilutive potential ordinary shares deducted in profit or loss attributable to ordinary equity holders of the parent entity	251,424,589,883 16,019,085,186 20,023,856,482	154,709,152,697
- Applicable corporate income tax rate	20%	-
- After-tax effect of adjustment in profit or loss before tax	16,019,085,186	
Profit distributed to common shares	267,203,269,055	154,709,152,697
Average number of outstanding common shares in circulation in the period	353,271,564	353,271,564
The number of common shares expected to be additionally issued (*)	36,181,752	-
Diluted earnings per share	686	438

^(*) The number of common shares expected to be converted from bonds is determined by the total bond principal amount in the first issuance/ VND 16,550 (See details in Note 23).

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For the accounting period from 01/04/2019 to 30/09/2019

38 BUSINESS AND PRODUCTIONS COST	BY	ITEMS	
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	342,937,503,408	163,908,037,467
Raw materials Labour expenses Depreciation expenses Expenses of outsourcing services Other expenses in cash	233,849,744,203 7,910,273,937 8,252,014,076 87,218,504,837 5,706,966,355	136,422,511,304 8,713,197,664 7,401,106,430 6,664,082,183 4,707,139,886
	to 30/09/2019 VND	to 30/09/2018 VND
38. BUSINESS AND PRODUCTIONS COST BY ITEMS	From 01/04/2019	From 01/04/2018

39. FINANCIAL INSTRUMENTS

The types of financial instruments of the Company:

Carrying a	amount
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*	30/09/2019		01/04/2019	
	Original cost	Provision	Original cost	Provision
Financial Assets	VND	VND	VND	VND
Cash and cash equivalent	126,582,710,054	-	339,943,572,741	-
Trade and other receivables	89,548,891,242	-	70,435,862,089	
Lending loans	1,195,774,200,000	-	763,022,000,000	
Dending round	1,411,905,801,296	-	1,217,351,434,830	-

	Carrying at	mount
	30/09/2019	01/04/2019
Financial Liabilities	VND	VND
	399,014,867,710	64,526,793,598
Borrowings and debt Trade and other receivables	1,094,550,243,980	732,970,218,607
Accrued expenses	180,990,994,766	3,063,194,929
	1,674,556,106,456	800,560,207,134

Financial assets and financial liabilities are not revalued according to fair value at the end of the year because the Circular No. 210/2009/TT-BTC and prevailing statutory regulations require to present Financial Statements and Notes to financial instruments but do not provide any relevant instruction for assessment and recognition of fair value of financial assets and liabilities, excluding provision for doubtful debts and provision for diminution in value of trading securities which are presented in relevant notes.

Financial risk management

The Company's financial risks include market risk, credit risk and liquidity risk. The Company has developed its control system to ensure the reasonable balance between cost of incurred risks and cost of risk management. The Board of Directors of the Company is responsible for monitoring the risk management process to ensure the appropriate balance between risk and risk control.

Market risk

The Company's business operations will bear the risks of changes in exchange rates and interest rates.

Exchange rate risk:

The Company bears the risk of exchange rate due to the fluctuation in fair value of future cash flows of a financial instrument in line with changes in exchange rates if loans, revenues and expenses of the Company are denominated in foreign currencies other than VND.

Interest rate risk:

The Company bears the risk of interest rates due to the fluctuation in fair value of future cash flow of a financial instrument in line with changes in market interest rates if the Company has time or demand deposits, borrowings and debts subject to floating interest rates. The Company manages interest rate risk by analyzing the market competition situation to obtain interest beneficial for its operation purpose.

Credit Risk

Credit risk is the risk of financial loss to the Company if a counterparty fails to perform its contractual obligations. The Company has credit risk from operating activities (mainly to trade receivables) and financial activities (including deposits, loans and other financial instruments), detailed as follows:

	Up to 1 year	In 1 to 5 years	In more than 5 years	Total
As at 30/09/2019	VND	VND	VND	VND
Cash and cash equivalent	126,582,710,054	-	-	126,582,710,054
Trade and other receivables	89,548,891,242	-	-	89,548,891,242
Lending loans	1,195,774,200,000	-	-	1,195,774,200,000
	1,411,905,801,296	-		1,411,905,801,296
As at 01/04/2019				
Cash and cash equivalent	339,943,572,741	-	-	339,943,572,741
Trade and other receivables	70,435,862,089	-		70,435,862,089
Lending loans	763,022,000,000	-	•	763,022,000,000
	1,173,401,434,830			1,173,401,434,830

Liquidity Risk

Liquidity risk is the risk in which the Company has trouble in settlement of its financial obligations due to lack of funds. Liquidity risk of the Company is mainly from different maturity of its financial assets and liabilities.

Due date for payment of financial liabilities based on expected payment under the contracts (based on cash flow of the original debts) as follows:

	Up to 1 year	In 1 to 5 years	In more than 5 years	Total
As at 30/09/2019	VND	VND	VND	VND
Borrowings and debt	165,200,000,000	233,814,867,710		399,014,867,710
Trade and other payables	588,990,159,694		-	1,094,550,243,980
Accrued expenses	180,990,994,766	-	•	180,990,994,766
	935,181,154,460	739,374,951,996		1,674,556,106,456

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	295,433,358,199	505,126,848,935	-	800,560,207,134
Accrued expenses	3,063,194,929		-	3,063,194,929
Trade and other payables	227,843,369,672	505,126,848,935	-	732,970,218,607
As at 01/04/2019 Borrowings and debt	64,526,793,598	•		64,526,793,598

The Company believes that risk level of loan repayment is controllable. The Company has the ability to pay due debts from cash flows from its operating activities and cash received from mature financial assets.

40. ADDITIONAL INFORMATION FOR THE ITEMS OF THE STATEMENT OF CASH FLOWS

There have been no significant events occurring after the reporting period, which would require adjustments or disclosures to be made in the Interim Consolidated Financial Statements.

41. SEGMENT REPORT

Under business fields:				
	Real estate	Sale of US trailer	Others	Grand total
	business	truck		
	VND	VND	VND	VND
Net revenue from sales to external customers	457,332,176,996	239,936,858,046	28,905,316,272	726,174,351,314
Gross profit from sales of goods and rendering of services	200,069,880,812	74,181,463,482	14,314,658,128	288,566,002,422
				(278,000,000)
The total cost of				(278,000,000)
acquisition of fixed		2 421 224 129 506	660 251 711 000	3,863,245,597,131
Segment assets	771,569,747,537	2,431,324,138,506	000,331,711,000	3,659,695,597,084
Unallocated assets				3,039,093,397,004
				7,522,941,194,215
Total assets				7,322,741,174,213
Segment liabilities	1,560,664,762,889	2,799,951,856	11,611,044,766	1,575,075,759,511
				1,491,534,061,806
Unallocated liabilities				,
Table billion				3,066,609,821,317
Total liabilities				

Under geographical areas:

The Company's major activities mainly conducted in Vietnam, therefore the Company does not present Segment reporting under geographical areas.

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42. TRANSACTION AND BALANCES WITH RELATED PARTIES

List and relation between related parties and the Company detail as follows:

Related parties	Relation
Lam Hau Trading Services JSC.	Associate
Hoang Ha Service Investment JSC.	Associate
Truong Giang Service Development JSC.	Associate
Vinh Quang International Trading Investments JSC.	Associates (as at 14 August 2019)
Hoang Huy Investment Services JSC.	Associate
Hoang Giang Service Development JSC.	Subsidiary of associate
Pruksa Vietnam Company Limited	Subsidiary of associate
Hoang Hiep Investment Construction Corporation	Other invested capital of subsidiaries (as at 15 May 2019)

Thanh Nam Investment Services JSC.

Associate of associate

During the period, the Company has the transactions and outstanding balances up to the reporting date are as follows:

Transactions during the period:				
	Relation		From 01/04/2019	From 01/04/2018
			to 30/09/2019	to 30/09/2018
			VND	VND
Revenue			185,202,027,080	273,951,189,532
Lam Hau Trading Services JSC.	Associate		62,070,909,082	64,169,090,903
Hoang Ha Service Investment JSC.	Associate		55,097,999,991	54,124,545,457
Truong Giang Service Development JSC.	Associate		3,996,302,271	16,837,525,906
Vinh Quang International Trading Investments JSC (from	Associate		9,163,636,362	20,203,636,365
01/04/2019 to 14/08/2019)	(divested all capital)			
Hoang Giang Service Development JSC.	Subsidiary associate	of	10,509,090,906	79,642,727,271
Pruksa Vietnam Company Limited	Subsidiary associate	of	177,361,200	-
Hoang Huy Investment Services JSC.	Associate		60,000,000	5,224,090,908
Hoang Hiep Investment Construction Corporation (From	Subsidiary's		5,433,090,909	33,749,572,722
01/04/2019 to 15/05/2019)	investment (divested all			
Thanh Nam Investment Services JSC.	Associate of associate		38,693,636,359	
Financial Income			1,212,000,000	
Mrs. Tran Thi Hoang Ha - Interests on disposal of investment in	Deputy Direct	tor	1,212,000,000	, •
Vinh Quang International Trade Investment Joint Stock				

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Outstanding	balances up to	the reporting	date are as follows:	
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Outstanding balances up to the reporting date are as follows:		
	30/09/2019	01/04/2019
	VND	VND
Short-term trade receivables	8,970,000,000	48,958,032,500
Lam Hau Trading Services JSC.	8,970,000,000	8,670,715,000
Hoang Ha Service Investment JSC.	- I	33,945,500,000
Truong Giang Service Development JSC.		23,817,500
Thanh Nam Investment Services JSC.		6,318,000,000
Short-term prepayment from customers	7,961,025,000	7,223,720,000
Truong Giang Service Development JSC.	896,025,000	•
Vinh Quang International Trading Investments JSC (from 01/04/2019 to 14/08/2019)		5,785,000,000
Hoang Hiep Investment Construction Corporation (From 01/04/2019 to 15/05/2019)	6,144,000,000	1,438,720,000
Thanh Nam Investment Services JSC.	921,000,000	
Other long-term payables	535,469,488,766	499,706,000,000
Hoang Huy Investment Services JSC Contributed capital for investment	499,706,000,000	499,706,000,000
	35,763,488,766	_\
Hoang Huy Investment Services JSC Investment cooperation profits	33,703,400,700). 2
Transactions with other related parties:		7
	From 01/04/2019 to 30/09/2019	From 01/04/2018 to 30/09/2018
	VND	VND
Remuneration to Director	220,200,000	198,780,000
Remuneration to other members of the Board of Management and	389,160,000	355,421,712
Board of Directors		

43. COMPARATIVE FIGURES

The comparative figures on the Interim Consolidated Statement of Financial Position and corresponding Notes are figures taken from the Consolidated Financial Statements for the fiscal year ended as at 31 March 2019, which was audited by AASC Auditing Firm Company Limited. The comparative figures on the Interim Consolidated Statement of income, Interim Consolidated Statement of Cash flows and corresponding Notes are taken from the Interim Consolidated Financial Statements which have been reviewed for the period from 01/04/2019 to 30/09/2019.

Preparer

Chief Accountant

Hai Phong, 11 November 2019 General Director

CÔNG TY CÔ PHÂN ĐÂU TƯ DỊCH VỤ TÀI CHÍNH HOÀNG HUY

Do Huu Ha

Bui Thi Tra

Phung Thi Thu Huong